# **STEP-BY-STEP** STARTING A SMALL BUSINESS CHECKLIST

#### Congrats! Downloading this checklist was the first step.

Now you can use this list to help track and complete your to-do's before officially opening the doors to your new business.

### The basics

**Start here!** These are the first steps you'll want to take as you start your small business.

- Come up with a business idea
- **Conduct market research**
- Write a business plan
- Secure funding
- Pick a business location

### Legal and financial stuff

**Even small business need to follow the rules.** Here are some tasks that'll help you tackle taxes and other legal requirements for your business.

Choose a business structure Choose one based on your business goals and needs.

Partnership (owned by your and other individuals)

Limited liability companies (LLC)

	Choose a business name
□ ★	Register your business         Image: Federal registration         Image: State registration         Note: registration requirements vary from state to state.
	Secure tax IDs         Federal tax ID (also known as EIN)         State tax ID (if needed)
□ ★	Apply for licenses and permits Note: required licenses and permits can vary depending on your business activities and business location. Open a business bank account
	Choose your payment methods Cash Credit card Debit
	Set up payment, invoicing, and accounting software <ul> <li>Payment processing, invoicing, or POS system</li> <li>Accounting software</li> </ul>
	Establish your record-keeping process

### **Operations and management**

Here are the things that'll help you manage the day-to-day operations of your new small business.

Hire employees (if needed)
Set up payroll
Get business insurance
Create your employee policies and handbook
Purchase and license must-have tools

Employee scheduling and management software
Payroll management platform
Team communication app

Market your business



#### 3. Business vehicle or business use of car tax deduction

- Fuel
- Maintenance (inspections, parts, repairs)
- Ownership (registration, insurance)
- [insert custom line item]
- [insert custom line item]
- [insert custom line item]

#### 4. Office space

- Office or desk rental fees
- Security deposit
- Lease cancellation fee
- [insert custom line item]
- [insert custom line item]
- [insert custom line item]

#### 5. Charitable donations

- Charitable donations (cash or in-kind)
- [insert custom line item]
- [insert custom line item]
- [insert custom line item]

#### 6. Office supplies

- Office supplies (pens, paper, notebooks)
- Office furniture (chairs, desks, filing cabinets)
- Computer software
- Electronics (computers, tablets, phones)
- [insert custom line item]
- [insert custom line item]
- [insert custom line item]

#### 7. Depreciation

- Real estate (if you own commercial real estate for your business)
- Machinery
- Business use vehicles
- Office furniture and appliances
- Computers and other electronic equipment
- [insert custom line item]
- [insert custom line item]
- [insert custom line item]

#### 8. Legal and professional fees



- Bookkeeper
- Tax professional
- [insert custom line item]
- [insert custom line item]
- [insert custom line item]

#### 9. Advertising and marketing

- Branding (eg., logo design, uniforms, vehicle wraps, swag)
- Website design and maintenance
- Business cards, door hangers, brochures
- Ad space (eg., Google, Facebook, TV, radio, newspapers, billboards)
- Holiday cards and thank-you notes
- Event sponsorship
- Stock images, video, audio
- [insert custom line item]
- [insert custom line item]
- [insert custom line item]

#### 10. Employee wages and benefits

- Salaries and wages
- Employee bonuses
- Commissions
- Benefits
- Sick days
- Vacation time
- [insert custom line item]
- [insert custom line item]
- [insert custom line item]

#### 11. Bad debts

- Unpaid invoices
- Unpaid employee loans or advances
- Vendor loans and lines of credit
- Customer loans and lines of credit
- [insert custom line item]
- [insert custom line item]
  - [insert custom line item]

#### 12. Education and training

- Certification for a skill or technique
- Classes, seminars, webinars, workships
- Industry-specific books, magazines, journals
- Membership fees (professional organizations, chambers of commerce)
- Transportation to and from educational facility
- [insert custom line item]
- [insert custom line item]

#### 13. Insurance premiums

- Health insurance
- Workers' compensation insurance
- Life insurance
- Liability insurance
- Unemployment insurance
- [insert custom line item]
- [insert custom line item]

#### 14. Interest on business loans and credit cards

- Business loan interest
- Credit card fees and interest
- Line of credit fees and interest
- [insert custom line item]
- [insert custom line item]
- [insert custom line item]

#### 15. Business meals

- Business meetings with customers
- Meals during business travel
- Employee parties and celebrations
- On-the-clock-meals
- [insert custom line item]
- [insert custom line item]
- [insert custom line item]

#### 16. Telephone and internet expenses



Device payment

#### Internet bill

Phone bill

- [insert custom line item]
- [insert custom line item]
- [insert custom line item]

#### 17. Inventory



- Shipping
- Storage
- Overhead
- Cost of labor
- [insert custom line item]
- [insert custom line item]
- [insert custom line item]

#### 18. Banking fees

- Business checking and savings account fees
- Overdraft fees
- Wire transfer fees
- [insert custom line item]
- [insert custom line item]
  - [insert custom line item]

#### 19. Independent contractors

Independent contractor fees

#### Freelancer fees

- [insert custom line item]
- [insert custom line item]
- [insert custom line item]

#### 20. Retirement plan contributions

- RothIRA
- Traditional IRA
- Keogh plan
- Solo 401(k)
- [insert custom line item]
- [insert custom line item]
  - [insert custom line item]

#### **21. Business travel**

- Vehicle fare (plane, train, bus, subway, taxi, rideshare)
- Vehicle costs (rental, fuel, mileage, parking, tolls)
- Accommodations (hotel, motel)
- Laundry, dry cleaning
- [insert custom line item]
- [insert custom line item]
  - [insert custom line item]